

# Pricing Business Analyst (Secondment - 24 months)

## Job Details

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| Location:         | Cape Town   |
| Employment Type:  | Permanent   |
| Experience Level: | Entry Level |
| Category:         | Marketing   |
| Job Type:         | Internal    |
| Work Location:    | Office      |
| Deadline:         | 30 Sep 2026 |
| Posted:           | 17 Sep 2026 |

## Job Purpose

Maximise margins for the commercial, trading and petrochemicals businesses and provide expert advice on both regulatory and open market pricing for PetroSA's product portfolio during business planning and capital project appraisal to ensure sustainable business profitability.

## Job Description

- Identify markets that will deliver revenue at minimal cost through value chain and discount optimisation to ensure margins are maximised.
- Perform market research, focusing on product pricing and discount matrix, to ensure the business is informed on possible revenue/cost impact.
- Perform profitability analysis on business cases as presented by the business whether current or new business to ensure a business portfolio that minimises risks and maximises margins.
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- Maintain and update SAP master data with the correct and current elements of pricing for all traded products to ensure pricing is aligned to contracts, billing is accurate and price variances are kept at a minimum level.
- Coordinate all administration related to pricing issues on SAP to ensure that an auditable record of changes is maintained.
- Develop, maintain and back-test price forecasting models that provide price inputs for the monthly refinery production, annual business planning and capital project valuations to ensure the validity of modelling techniques used and assumptions.
- Prepare reports on price trends and economic activity to ensure that management is aware of this information and takes it into consideration when making business decisions.
- Represent PetroSA at external engagements such as at the Department of Energy (DOE) and any other industry/regulatory forums.
- Contain expenditure within the budget guidelines to ensure that funds are optimally utilised in service delivery.
- Assist and provide guidance to customers relating to pricing to ensure quality customer service

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## Requirements & Qualifications

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**Minimum qualification:****Minimum work experience:**

Higher Diploma (NQF Level 7) or Bachelor's Degree in Accounting/Economics or Engineering  
5 – 7 years' relevant accounting/ pricing experience; preferably within an Oil product pricing environment

Proficiency in Sales & Distribution (S/D) SAP Module is a prerequisite

PetroSA is committed to Equality, Employment Equity, and Diversity regarding employment opportunities. In accordance with our Employment Equity Plan, preference may be given but not limited to candidates from under-represented designated groups. PetroSA reserves the right not to make an appointment to posts as advertised. PetroSA encourages candidates living with disabilities to apply for positions.

**Website:** <https://www.petrosa.co.za>

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## Posted By

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